

CUSTOMER SPOTLIGHT

Belen Jesuit Preparatory School



“It doesn’t have to feel personal when there’s a parent in arrears with tuition. They don’t have to face the people they see at events and at school.”

—Carol Vila, Director of Technology

With more than 150 years of history spanning two countries, Belen Jesuit Preparatory School seeks to deliver academic and spiritual excellence for young middle- and high-school men. The school’s technology team partnered with Blackbaud to integrate its enrollment, tuition, and fund accounting processes and drive efficiencies for parents and staff alike.

Belen Jesuit delivers integrated tuition experience to save time for parents and staff.

Belen Jesuit Preparatory School began in Havana, Cuba, in 1854 with a mission to instill academic excellence and spiritual discipline in young men. When the Cuban government confiscated the school’s property and expelled its faculty more than 100 years later, Belen Jesuit reopened in Miami and began serving students in grades six through twelve.

Since its Florida beginnings, more than 7,500 young men have graduated from Belen Jesuit. As the school continues to evolve, its technology team looks to make both its parent experience and financial operations as seamless as possible. Through a partnership with Blackbaud, Belen Jesuit

Belen Jesuit Preparatory School is powered by Blackbaud solutions for:

- ✓ Tuition management
- ✓ Enrollment management
- ✓ Learning management
- ✓ School website
- ✓ Student information
- ✓ Analytics
- ✓ Fund accounting
- ✓ Marketing
- ✓ Fundraising and relationship management

transformed its enrollment, tuition, and accounting processes. “Our CFO loves to automate reporting and have relevant offices receive monthly or on-demand reports and loves Blackbaud software for that reason,” said Director of Technology Carol Vila.

Technology-driven Tuition

Belen Jesuit previously mailed coupon books to parents, and parents would then either mail back their tuition checks, one by one, or bring them to the school. With Blackbaud Tuition Management™, Belen Jesuit not only handles nearly all payments online but eliminated nearly all paper checks.

“It definitely helped with delinquency,” said IT Support Administrator Bryan Lorenzo. In fact, Belen Jesuit saw the number of delinquent accounts drop by at least 50%. “Before, parents would have to go in and manually pay online,” Lorenzo added. “When we switched to automatic payments, it drafts to a bank account or charges to a credit card automatically.”

If a family falls behind on payments, trained Blackbaud professionals reach out to handle the debt. Not only does this functionality transition a time-consuming task from the school’s limited business hours over to a 24-hour operation—but it also removes a discomfort from the process.

“It doesn’t have to feel personal when there’s a parent in arrears with tuition,” Vila explained. “They don’t have to face the people they see at events and at school.”



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—Carol Vila, Director of Technology



Reduced paper checks

One Integrated Environment

Belen Jesuit parents now fill out only one contract at the start of the school year, because Blackbaud Enrollment Management System™ integrates with Blackbaud Tuition Management and automatically creates an account with payment plan options. “It’s huge to not have to leave one environment to do one thing and move to another,” Vila said. “The comments we hear from parents are, ‘Now we find everything in one place.’”

Plus, the integration put an end to exporting data from the school’s enrollment management system and then uploading it into the tuition management system—or worse, manually adding it. “Every year we would have to match the payment plan to the student,” Lorenzo said. “It was back-and-forth work with imports and exports. Now, it’s a one-step process. It’s a completely hands-off experience.”

Belen Jesuit partners with Blackbaud for its fund accounting solution as well, enabling Blackbaud Tuition Management to post payments directly to the general ledger in Blackbaud Financial Edge NXT®, saving time and reducing the risk of error. “Before, everything had to be entered manually,” Lorenzo said.



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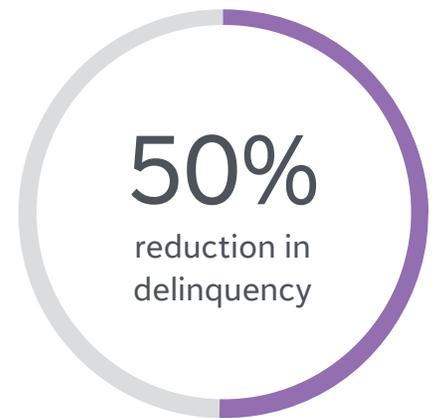
—Bryan Lorenzo, IT Support Administrator

Looking ahead, the school’s technology team plans to use its new-found efficiencies to drive an even more exceptional experience for Belen Jesuit families.

“One of the big goals I had was to get everything on the cloud, get rid of servers, and not have to worry about updates,” Vila said. “Blackbaud has afforded me what I needed to get there.”

Enjoy time-saving convenience, courteous follow-up service, and secure payment processing.

[Learn more](#)



24-hour, third-party support clearing debt

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About Blackbaud

Leading uniquely at the intersection point of technology and social good, Blackbaud connects and empowers organizations to increase their impact through cloud software, services, expertise, and data intelligence. We serve the entire social good community, which includes nonprofits, foundations, companies, education institutions, healthcare organizations, and the individual change agents who support them.